



The Arizona Loan Baron
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Why Are Rates Suddenly at 4-Month Highs?

After the abrupt rise in May and June, mortgage rates have enjoyed an extended period of low volatility and consistent improvement. In fact, by October 27th, the average lender was quoting their best rates in 6 months. Why then, did they **wind up at 4-month highs** less than 2 weeks later?

As I've mentioned over the past 2 weeks, the Fed Announcement on October 28th was the **primary catalyst** for the recent rate spike. It caused a rapid shift in the calm, positive trend. It continues to be a potential game-changer for the mortgage rate environment heading into the end of the year.

Even when the Fed doesn't have the spotlight, Fed-related considerations are still moving markets. Last Friday's jobs report is a **great example**. The Employment Situation (frequently referred to as the jobs report, NFP, or nonfarm payrolls) is the most important piece of economic data in the US. It is fully capable of influencing interest rates on its own.

In Friday's case, the **jobs report was doubly important because it was the last refuge** of those who didn't think the Fed was likely to hike its policy rate in December. The logic is simple: stronger job creation = higher likelihood of a Fed hike.

Over the past few weeks, several Fed speakers had been **reminding markets** that it would only take job creation in the 100-150k range to reinforce the rate hike timeline. Some sceptics concluded that the Fed had early access to the data and was trying to prepare markets for a low number.

When payroll creation came out at 271k, **all manner of critics were silenced**. Odds of a December rate hike moved quickly higher, as did most domestic interest rates. This is why rates made an additional, abrupt move to 4-month highs last Friday after they looked to be leveling-off just a day before.

Trading levels began holding their ground on Tuesday. This is a pretty quick bounce, and it could signal some measure of **exhaustion** in the market's effort to push rates higher (that's a good thing). Even then, lenders have been reluctant to pass along the market gains in the form of lower mortgage rates. This reluctance **could continue** to be a problem with a likely Fed rate hike now just over a month away.

In industry-specific news, the Mortgage Bankers Association notes that the rise in rates has yet to translate to a **big drop in mortgage applications**. Given the tendency for the MBA's app survey to lag late-week rate movement, it wouldn't be a surprise to see things slow down next week in terms of refi

National Average Mortgage Rates



| | Rate | Change | Points |
|--|------|--------|--------|
|--|------|--------|--------|

Mortgage News Daily

| | | | |
|--------------|-------|-------|------|
| 30 Yr. Fixed | 7.09% | +0.07 | 0.00 |
| 15 Yr. Fixed | 6.56% | +0.03 | 0.00 |
| 30 Yr. FHA | 6.62% | +0.07 | 0.00 |
| 30 Yr. Jumbo | 7.35% | +0.04 | 0.00 |
| 5/1 ARM | 7.30% | +0.06 | 0.00 |

Freddie Mac

| | | | |
|--------------|-------|-------|------|
| 30 Yr. Fixed | 7.02% | -0.42 | 0.00 |
| 15 Yr. Fixed | 6.28% | -0.48 | 0.00 |

Rates as of: 5/17

Market Data

| | Price / Yield | Change |
|----------------|---------------|---------|
| MBS UMBS 6.0 | 100.40 | -0.15 |
| MBS GNMA 6.0 | 100.78 | +0.04 |
| 10 YR Treasury | 4.4223 | +0.0454 |
| 30 YR Treasury | 4.5610 | +0.0549 |

Pricing as of: 5/17 5:59PM EST

Recent Housing Data

| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | May 15 | 198.1 | +0.51% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |
| Builder Confidence | Mar | 51 | +6.25% |

numbers.

Fannie on the other hand, notes that the rising rate environment is **already having an impact** on its **Home Purchase Sentiment Index**. A majority of those surveyed expect rates to rise over the next year. While consumer surveys have little to do with where rates actually go, if more consumers fear higher rates in the future, it can paradoxically serve to bolster purchase demand in the short term.

On a final note, as we discussed 2 weeks ago, Freddie Mac’s **weekly mortgage rate survey** was likely to reflect the recent rise in rates. As it turns out, the survey now shows the **sharpest two week increase** of the year, rising by 22 basis points from 3.76 to 3.98.

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Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|-------------------|-----------------------------------|--------|----------|--------|
| Tuesday, Nov 10 | | | | |
| 8:30AM | Oct Import prices mm (%) | -0.5 | -0.1 | -0.1 |
| 8:30AM | Oct Export prices mm (%) | -0.2 | -0.2 | -0.7 |
| Wednesday, Nov 11 | | | | |
| 12:00AM | Veterans Day | | | |
| 7:00AM | w/e MBA Purchase Index | 190.1 | | 190.0 |
| 7:00AM | w/e Mortgage Refinance Index | 1656.2 | | 1692.9 |
| Thursday, Nov 12 | | | | |
| 8:30AM | w/e Continued jobless claims (ml) | 2.174 | 2.170 | 2.163 |
| 8:30AM | w/e Jobless claims 4-wk avg (k) | 267.75 | | 262.75 |
| 8:30AM | w/e Initial Jobless Claims (k) | 276 | 272 | 276 |
| Friday, Nov 13 | | | | |
| 8:30AM | Oct Retail sales mm (%) | +0.1 | 0.3 | 0.1 |
| Monday, Nov 16 | | | | |
| 8:30AM | Nov NY Fed manufacturing | -10.74 | -6.20 | -11.36 |
| Tuesday, Nov 17 | | | | |
| 8:30AM | Oct CPI mm, sa (%) | +0.2 | 0.2 | -0.2 |
| 8:30AM | Oct Core CPI mm, sa (%) | +0.2 | 0.2 | 0.2 |
| 8:30AM | Oct Core CPI index, sa | 243.70 | | 243.21 |
| 10:00AM | Nov NAHB housing market indx | 62 | 64 | 64 |
| 4:00PM | Sep Foreign buying, T-bonds (bl) | +17.4 | | -35.0 |
| Wednesday, Nov 18 | | | | |
| 8:30AM | Oct Building permits: number (ml) | 1.150 | 1.150 | 1.105 |
| 8:30AM | Oct Build permits: change mm (%) | +4.1 | | -4.8 |
| 8:30AM | Oct Housing starts number mm (ml) | 1.060 | 1.160 | 1.206 |
| Thursday, Nov 19 | | | | |
| 8:30AM | Nov Philly Fed Business Index | 1.9 | -1.0 | -4.5 |

Event Importance:

- No Stars = Insignificant
- ☆ Low
- ★ Moderate
- ★★ Important
- ★★★ Very Important

| Date | Event | Actual | Forecast | Prior |
|-------------------|-------------------------|--------|----------|-------|
| Wednesday, Jan 13 | | | | |
| 1:00PM | 10-yr Note Auction (bl) | 21 | | |
| Thursday, Jan 14 | | | | |
| 1:00PM | 30-Yr Bond Auction (bl) | 13 | | |

The Arizona Loan Baron

The Arizona Loan Baron is at your service!

I would appreciate the opportunity to share with you my extensive mortgage lending experience. My client focused approach has allowed me to build long lasting relationships and partnerships throughout Arizona. I know this market. I live here and work here. Please allow me the opportunity to be your mortgage lending partner.

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