

## The Arizona Loan Baron

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# Mortgage Rates and Housing Consolidate Ahead of Holidays

The notion of **consolidation** is ubiquitous in both the natural and financial world. With respect to housing markets and mortgage rates, consolidation refers to a pause in recent movement—a 'leveling-off.' It can be the result of a trend that has simply run out of steam, or it can be a way for markets to batten down the hatches ahead of an expected storm.

Given that financial markets like liquidity (an ample supply of interested buyers and sellers) the Thanksgiving holiday week begins a **storm**, of sorts, that typically results in consolidation. Incidentally, all bets are off during the storm itself (essentially next week through the New Year), but on the approach, markets tend to consolidate.

This year is no exception as **bond markets began taking a break** from their recent run toward higher rates this week (i.e. rates moved a bit lower). In the true spirit of consolidation, rates also haven't been eager to move back below their most recent plateau seen just before the last jobs report. They've **merely cooled off** and are now considering their next move. The terror attacks in Paris and this week's release of the Minutes from the last Fed meeting only increased motivation for a cautionary pause.

When it comes to consolidation in housing markets, we're dealing with a much longer time scale. Housing data has been generally improving throughout the recovery, but is finally showing signs of leveling off—at least in some sectors. It's too soon to definitively tell if this is part of the normal seasonal pull-back that follows the summer buying season, but some year-over-year numbers raise that concern.

Particularly, a recent **Redfin report** suggests that housing slowed down **more** than typical seasonality would suggest in October. Housing Starts also lost ground due to a big slow-down in multi-family construction. The net effect was the first year-over-year decline since March.

# National Average Mortgage Rates



	Rate	Change	Points
Mortgage News	Daily		
30 Yr. Fixed	7.25%	-0.03	0.00
15 Yr. Fixed	6.68%	-0.07	0.00
30 Yr. FHA	6.64%	-0.06	0.00
30 Yr. Jumbo	7.45%	-0.03	0.00
5/1 ARM	7.32%	-0.03	0.00
Freddie Mac			
30 Yr. Fixed	7.22%	-0.22	0.00
15 Yr. Fixed	6.47%	-0.29	0.00
Rates as of: 5/6			

#### **Market Data**

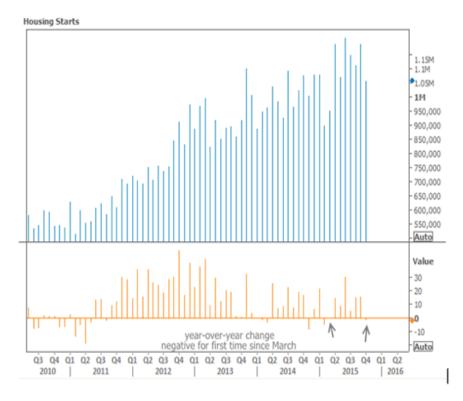
	Price / Yield	Change
MBS UMBS 6.0	100.05	-0.03
MBS GNMA 6.0	100.92	-0.11
10 YR Treasury	4.4712	-0.0147
30 YR Treasury	4.6212	-0.0152
Pricing as of: 5/7 12:55AM EST		

### **Recent Housing Data**

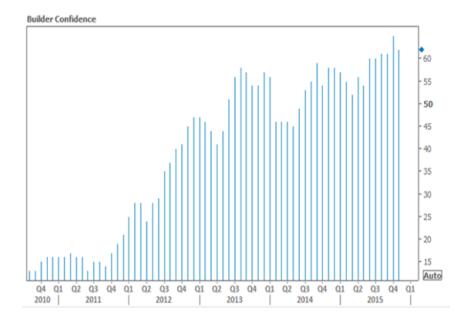
		Value	Change
Mortgage Apps	Apr 24	196.7	-2.67%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%
Builder Confidence	Mar	51	+6.25%

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Elsewhere, the housing news is **more balanced**. For instance, even as builder confidence pulled back sharply this month, it remains in a general uptrend, and well above last year's levels.



**FHA** announced a much improved outlook in its financial strength, reaching its capital ratio goal more than a year ahead of its goal. There has been some speculation that this could affect mortgage insurance premiums (MIPs) in the future. At the very least, it should help ensure stable MIPs for the foreseeable future.

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#### Recent Economic Data

**Event Importance:** 

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Date	Event	Actual	Forecast	Prior		
Monday, N		Actual	Forecast	FIIOI		
• • •		40.74	. 00	44.07		
	Nov NY Fed manufacturing	-10.74	-6.20	-11.36		
• •	Tuesday, Nov 17					
	Oct CPI mm, sa (%)	+0.2	0.2	-0.2		
	Oct Core CPI index, sa	243.70		243.21		
8:30AM	Oct Core CPI mm, sa (%)	+0.2	0.2	0.2		
10:00AM	Nov NAHB housing market indx	62	64	64		
Wednesda	y, Nov 18					
8:30AM	Oct Building permits: number (ml)	1.150	1.150	1.105		
8:30AM	Oct Build permits: change mm (%)	+4.1		-4.8		
8:30AM	Oct Housing starts number mm (ml)	1.060	1.160	1.206		
Thursday,	Nov 19					
8:30AM	w/e Continued jobless claims (ml)	2.175	2.164	2.174		
8:30AM	w/e Initial Jobless Claims (k)	271	270	276		
8:30AM	w/e Jobless claims 4-wk avg (k)	270.75		267.75		
8:30AM	Nov Philly Fed Business Index	1.9	-1.0	-4.5		
Monday, N	lov 23		'			
10:00AM	Oct Exist. home sales % chg (%)	-3.4	-2.3	4.7		
10:00AM	Oct Existing home sales (ml)	5.36	5.40	5.55		
Tuesday, N	lov 24		'			
8:30AM	Q3 GDP Prelim (%)	+2.1	2.1	1.5		
9:00AM	Sep CaseShiller 20 mm nsa (%)	+0.2	0.4	0.4		
9:00AM	Sep CaseShiller 20 yy (%)	+5.5	5.1	5.1		
9:00AM	Sep CaseShiller 20 mm SA (%)	+0.6	0.3	0.1		
10:00AM	Nov Consumer confidence	90.4	99.5	97.6		
Wednesda	y, Nov 25		ı			
8:30AM	Oct Consumption, adjusted mm (%)	+0.1	0.3	0.1		
8:30AM	Oct Personal consump real mm (%)	+0.1		0.2		
10:00AM	Oct New home sales chg mm (%)	+10.7	6.0	-11.5		
10:00AM	Oct New home sales-units mm (ml)	0.495	0.500	0.468		
Thursday,	Nov 26					
12:00AM	Thanksgiving					
Friday, No	v 27					
•	Thanksgiving					
Wednesday, Apr 05						
	FOMC Minutes					
2.0011	1 Offic Milliates					

No Stars = Insignificant
Low
Moderate
Important
Very Important

# The Arizona Loan Baron

The Arizona Loan Baron is at your service!

I would appreciate the opportunity to share with you my extensive mortgage lending experience. My client focused approach has allowed me to build long lasting relationships and partnerships throughout Arizona. I know this market. I live here and work here. Please allow me the opportunity to be your mortgage lending partner.

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