



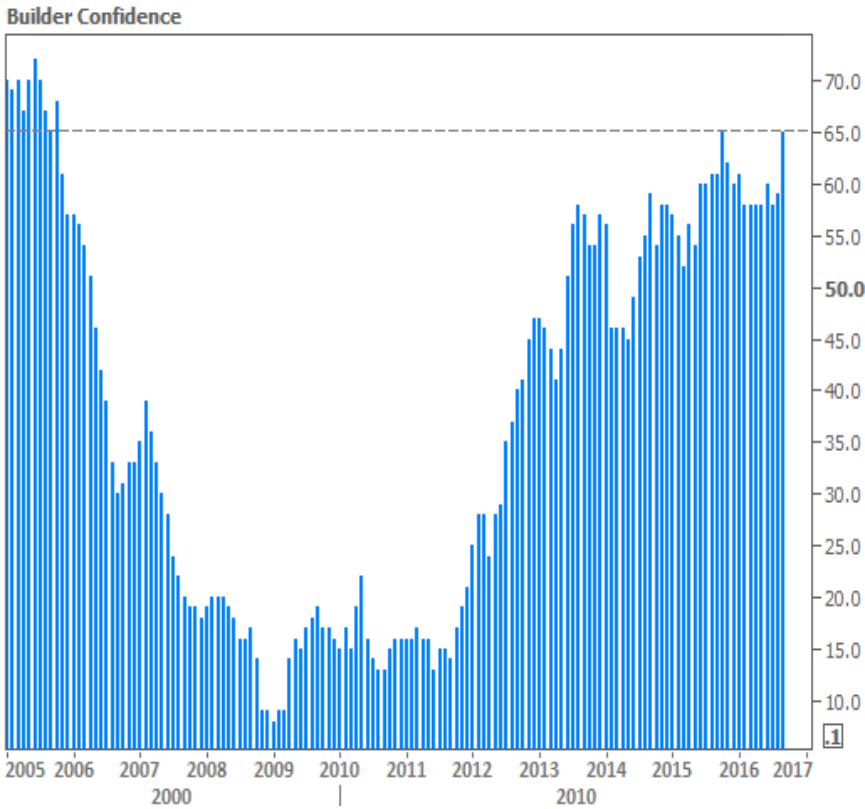
The Arizona Loan Baron
Timothy Baron, VP & Senior Loan Officer at Loan Baron, V.I.P. Mortgage, Inc.
Timothy Baron NMLS #184671 V.I.P. Mortgage, Inc. does 6390 E Tanque Verde Rd. Suite #200 Tucson, AZ 85715

Office: 520-275-5956
Mobile: 520-275-5956
timothybaron@vipmtginc.com
[View My Website](#)

Fed Helps Rates Recover But Inventory Holds Housing Back

It was a busy week, both in terms of housing-related data and market developments. While the **Fed Announcement** has helped rates recover somewhat from their recent move higher, we're left to wonder if the housing market is shifting into a lower gear.

This week's data was inconsistent--especially when it came to housing. Things began on a promising note, with [builder confidence](#) **surging** to match its **highest level** since before the mortgage meltdown.



From there, the **tone of the housing data shifted**. Just one day after the strong builder confidence numbers, we learned that [Housing Starts and Building Permits](#) missed estimates, resulting in further sideways stagnation. Relative to pre-crisis levels, these construction metrics are nowhere near the recovery suggested by builder confidence.

National Average Mortgage Rates



| | Rate | Change | Points |
|----------------------------|-------|--------|--------|
| Mortgage News Daily | | | |
| 30 Yr. Fixed | 7.28% | -0.09 | 0.00 |
| 15 Yr. Fixed | 6.75% | -0.07 | 0.00 |
| 30 Yr. FHA | 6.70% | -0.12 | 0.00 |
| 30 Yr. Jumbo | 7.48% | -0.07 | 0.00 |
| 5/1 ARM | 7.35% | -0.07 | 0.00 |
| Freddie Mac | | | |
| 30 Yr. Fixed | 7.22% | -0.22 | 0.00 |
| 15 Yr. Fixed | 6.47% | -0.29 | 0.00 |

Rates as of: 5/3

Market Data

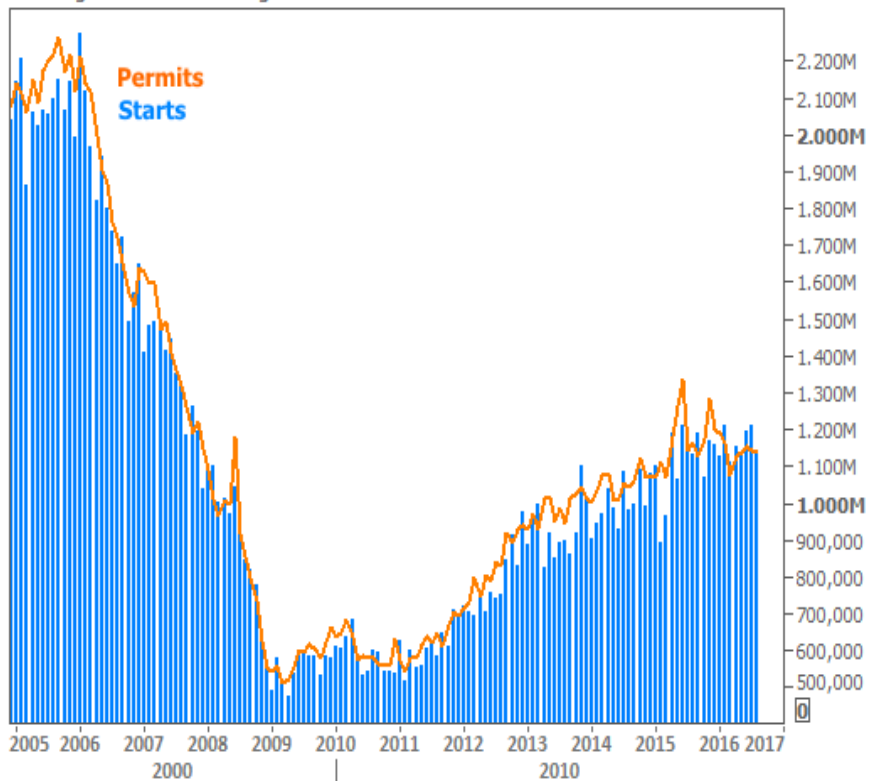
| | Price / Yield | Change |
|----------------|---------------|---------|
| MBS UMBS 6.0 | 100.09 | +0.31 |
| MBS GNMA 6.0 | 101.03 | +0.29 |
| 10 YR Treasury | 4.5138 | -0.0657 |
| 30 YR Treasury | 4.6711 | -0.0579 |

Pricing as of: 5/3 5:04PM EST

Recent Housing Data

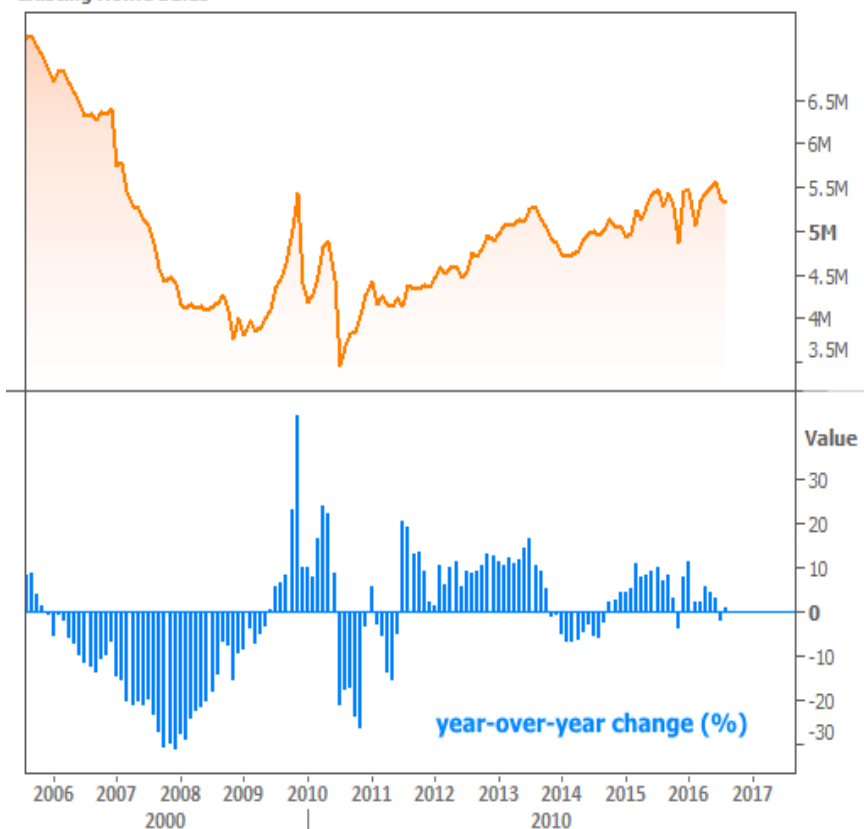
| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | Apr 24 | 196.7 | -2.67% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |
| Builder Confidence | Mar | 51 | +6.25% |

Housing Starts and Building Permits



The only way to resolve that discrepancy is to conclude fewer builders are building fewer houses. Those that remain can afford to be more optimistic. In separate news, the National Association of Realtors (NAR) released [Existing Home Sales](#) for August, which **corroborated the stagnation** in home purchase activity suggested by the construction numbers. On a year over year basis, Existing Sales improvement has ground to a halt.

Existing Home Sales



The NAR noted that lower mortgage rates over the summer were unable to give sales a boost due to inventory restrictions, saying "it's **very concerning** to see that inventory conditions not only show no signs of improving but have actually worsened in recent months."

The path of mortgage rates, itself, could also prove to be a **concern**. Just last week, I [pointed out](#) that rates had finally broken an important range and were heading higher. While we can't rule out more upward pressure, this week's Fed Announcement **helped rates recover** some of those losses.

It wasn't necessarily what the Fed **said** in its announcement, or the fact that they kept their policy rate unchanged. Markets were already expecting that. Rather, it was the **significant change in the economic projections** (each member of the Fed provides these 4 times per year). From the last round of projections in June, the Fed now sees the median Fed Funds rate a **HALF POINT** lower in 2017 and 2018. To be clear, that's a half point lower than the forecasts suggested in June (not a half point lower from current levels).

In other words, the Fed continues its **habit of revising its rate outlook** lower. Although the Fed Funds Rate does not directly dictate mortgage rates, when markets see the Fed as being less likely to hike, mortgage rates tend to benefit.

10yr Treasury yields are a good proxy for mortgage rate movement. Since the Fed Announcement, they **quickly** came back to the intersection of the previous trends. Breaking lower through those lines would be a tall order (statistically, it's the less likely outcome), but if it happens, it would be a major victory for rates.

10yr Treasury Yield



Next week brings several relatively important economic reports as well as the last trading day in September. The end of any given quarter is an active time for the bond markets that underlie consumer rates. If market participants are definitively leaning toward higher or lower rates, we should see that bias come to light over the next 2 weeks. The **downside** is that rate movement could be **more volatile** in the meantime.

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Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|-------------------|--------------------------------------|-----------|----------|-------|
| Monday, Sep 19 | | | | |
| 10:00AM | Sep NAHB housing market indx | 65 | 60 | 60 |
| Tuesday, Sep 20 | | | | |
| 8:30AM | Aug Housing starts number mm (ml) | 1.142 | 1.190 | 1.211 |
| 8:30AM | Aug Building permits: number (ml) | 1.139 | 1.170 | 1.144 |
| Wednesday, Sep 21 | | | | |
| 7:00AM | w/e Mortgage Market Index | 530.8 | | 572.9 |
| 2:00PM | N/A FOMC rate decision (%) | 0.25-0.50 | 0.375 | 0.375 |
| 2:30PM | FOMC Press Conference - Janet Yellen | | | |
| Thursday, Sep 22 | | | | |
| 8:30AM | w/e Initial Jobless Claims (k) | 252 | 260 | 260 |
| 9:00AM | Jul Monthly Home Price mm (%) | 0.5 | | 0.2 |
| 10:00AM | Aug Existing home sales (ml) | 5.33 | 5.45 | 5.39 |

Event Importance:

- No Stars = Insignificant
- ☆ Low
- ★ Moderate
- ★★ Important
- ★★★ Very Important

| Date | Event | Actual | Forecast | Prior |
|-------------------|----------------------------------|--------|----------|-------|
| Monday, Sep 26 | | | | |
| 10:00AM | Aug New home sales-units mm (ml) | 0.609 | 0.600 | 0.654 |
| 1:00PM | 2-Yr Note Auction (bl) | 26 | | |
| Tuesday, Sep 27 | | | | |
| 9:00AM | Jul CaseShiller 20 mm SA (%) | 0.0 | 0.0 | -0.1 |
| 10:00AM | Sep Consumer confidence | 104.1 | 99.0 | 101.1 |
| 1:00PM | 5-Yr Note Auction (bl) | 34 | | |
| Wednesday, Sep 28 | | | | |
| 8:30AM | Aug Durable goods (%) | 0.0 | -1.4 | 4.4 |
| 1:00PM | 7-Yr Note Auction (bl) | 28 | | |
| Thursday, Sep 29 | | | | |
| 8:30AM | Q2 GDP Final (%) | +1.4 | 1.3 | 1.1 |
| 10:00AM | Aug Pending homes index | 108.5 | | 111.3 |
| Friday, Sep 30 | | | | |
| 8:30AM | Aug Consumption, adjusted mm (%) | 0.0 | 0.1 | 0.3 |
| 8:30AM | Aug Personal income mm (%) | +0.2 | 0.2 | 0.4 |
| 8:30AM | Aug Core PCE price index mm (%) | +0.2 | 0.2 | 0.1 |
| 9:45AM | Sep Chicago PMI | 54.2 | 52.0 | 51.5 |
| 10:00AM | Sep U Mich Sentiment Final (ip) | 91.2 | 90.0 | 89.8 |

The Arizona Loan Baron

The Arizona Loan Baron is at your service!

I would appreciate the opportunity to share with you my extensive mortgage lending experience. My client focused approach has allowed me to build long lasting relationships and partnerships throughout Arizona. I know this market. I live here and work here. Please allow me the opportunity to be your mortgage lending partner.

The Arizona Loan Baron

