



The Arizona Loan Baron

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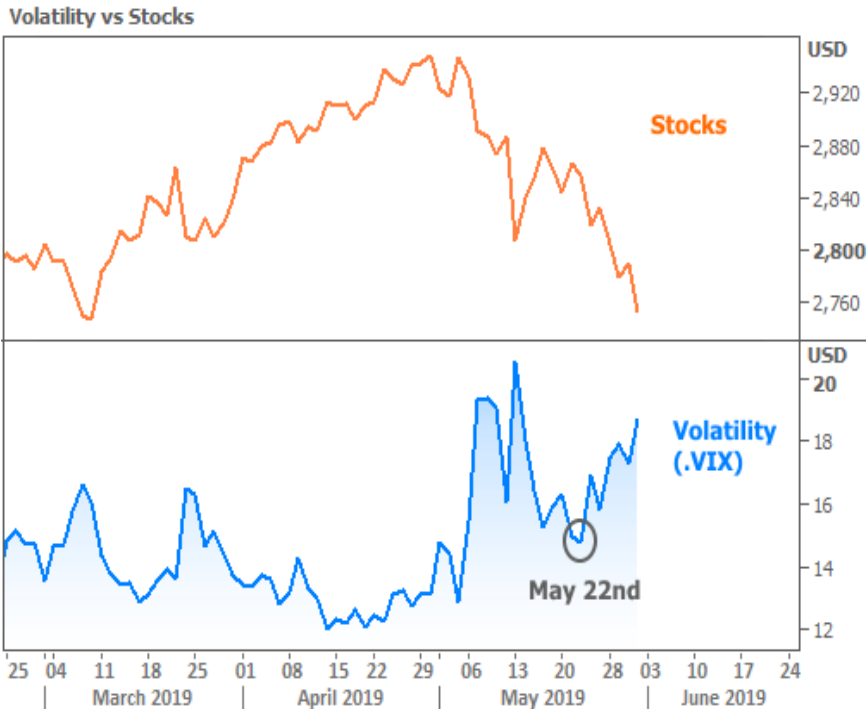
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Another Wild Week Leaves Rates at Long-Term Lows

Financial markets went on a **fairly wild ride** last week as downbeat manufacturing data combined with geopolitical news to lead a reversal in stocks and bonds. The current week brought just as much volatility by Thursday, but Friday took everyone by surprise--at least as far as rates were concerned.

Let's start by taking a look at the tamer side of the market. In the current case, that honor goes to stocks. Notice the initial spike in VIX (a stock-specific volatility gauge) in early May, which resulted from Trump's tariff announcement on Chinese imports. The next 2 weeks saw a barrage of trade-related headlines, but the news cycle was noticeably calming through the first half of last week. Then on May 23rd, **volatility returned** and stocks moved back to multi-month lows.



The move in the bond market was even more pronounced. Whereas stocks surged down to the lowest levels since March, bond yields would have to look much farther back before finding similar levels. This makes good sense when we consider the major motivations for each side of the market.

National Average Mortgage Rates



| | Rate | Change | Points |
|---------------------|-------|--------|--------|
| Mortgage News Daily | | | |
| 30 Yr. Fixed | 7.44% | +0.01 | 0.00 |
| 15 Yr. Fixed | 6.85% | +0.01 | 0.00 |
| 30 Yr. FHA | 6.92% | +0.02 | 0.00 |
| 30 Yr. Jumbo | 7.62% | 0.00 | 0.00 |
| 5/1 ARM | 7.41% | +0.01 | 0.00 |

| | | | |
|--------------|-------|-------|------|
| Freddie Mac | | | |
| 30 Yr. Fixed | 7.10% | -0.34 | 0.00 |
| 15 Yr. Fixed | 6.39% | -0.37 | 0.00 |

Rates as of: 4/19

Market Data

| | Price / Yield | Change |
|----------------|---------------|---------|
| MBS UMBS 6.0 | 99.32 | +0.02 |
| MBS GNMA 6.0 | 100.09 | +0.02 |
| 10 YR Treasury | 4.6197 | -0.0068 |
| 30 YR Treasury | 4.7101 | -0.0217 |

Pricing as of: 4/19 4:51PM EST

Recent Housing Data

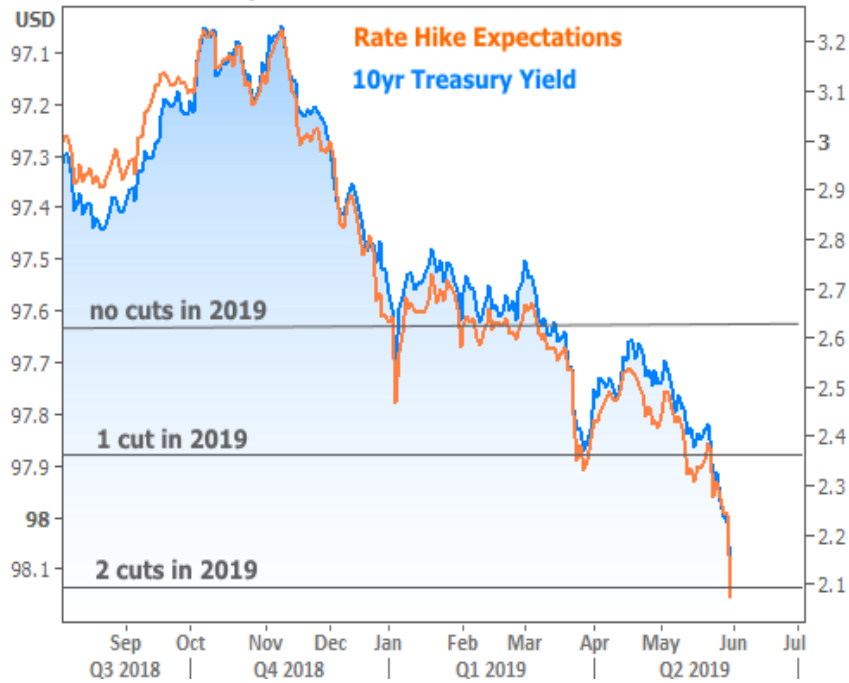
| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | Apr 17 | 202.1 | +3.27% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Feb | 662K | +0.15% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |
| Builder Confidence | Mar | 51 | +6.25% |

Looking at the most basic themes since late 2018, we can divide stock/bond movement into a few sections (as broken out below). In late 2018, stocks began to swoon due to high rates, a seeming lack of concern from the Fed, and a weaker global growth outlook. The Fed changed its tune in early 2019, which benefited **both** stocks and bonds. It was only after the early May Trump tweets that stocks reversed course and began falling. Simply put, a friendly Fed and a weak economic outlook is a mixed bag for stocks, but it's all good for bonds/rates.



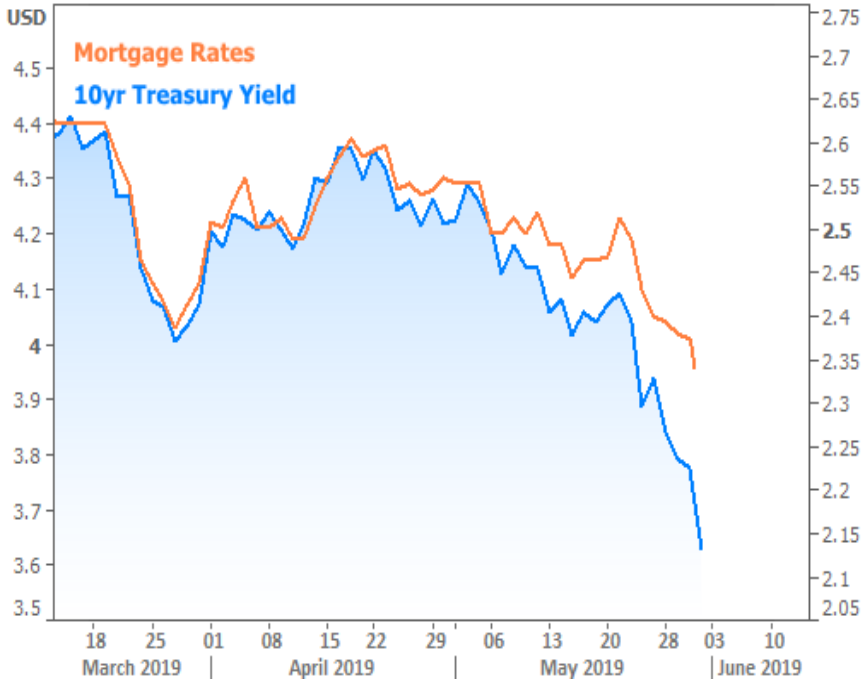
And the market is definitely expecting the Fed to be **increasingly friendly**. Those expectations increased sharply on Thursday night when another round of Trump tweets announced new tariffs on Mexican imports. All told, the trade war narrative can be credited for investors expecting **almost 2 additional Fed rate cuts** compared to early May. Those rate expectations go hand in hand with interest rate momentum.

Rates vs Fed Rate Hike Expectations

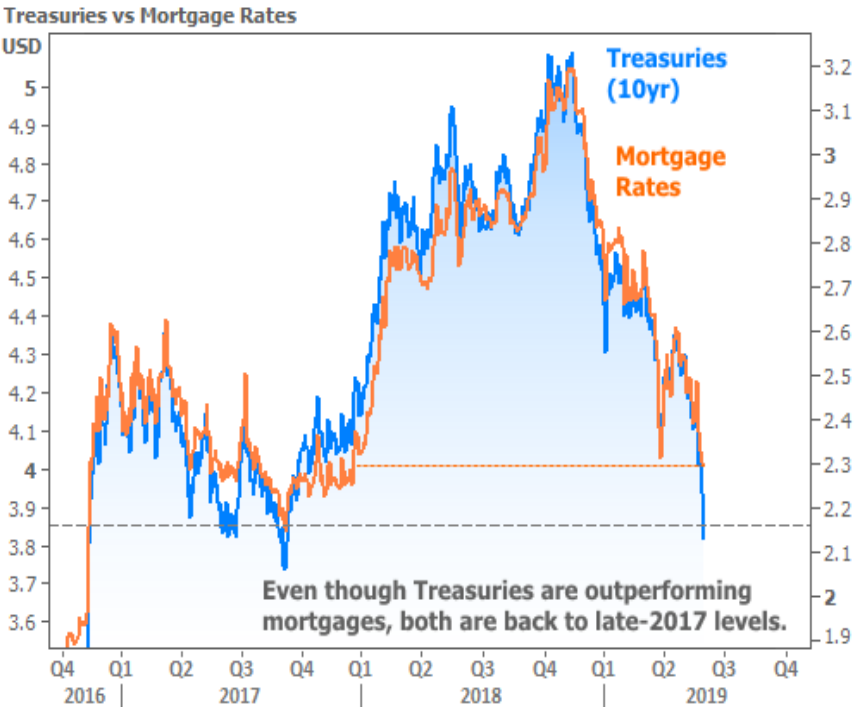


But how well are US Treasuries correlating with **mortgage rates** these days? The two are normally very well connected, but there's been quite a divergence recently.

Treasuries vs Mortgage Rates



This has been happening for several fairly complicated reasons (e.g. the speed of recent mortgage payoffs had a big negative effect on mortgage bond valuations. Market volatility spiked at the same time, which only further damaged valuations). Don't worry about that esoteric stuff though. The important thing is that the divergence will likely be temporary. Even then, mortgage rates were **still** able to make it back to the **lowest levels** since late 2017 this week, with top tier 30yr fixed rates officially moving just under 4%!



Can the good times keep rolling? That depends on Trump's willingness to continue driving hard bargains at the trade negotiation table. At the very least, unless there's a surprisingly optimistic announcement in the meantime, the possibility of significant progress is likely on hold until the G20 Summit in late June. That means the fate of rates may fall back in the hands of economic data. With that in mind, next week is packed with several of the most important reports we see in any given month. Adding to the volatile potential is a policy announcement and press conference from the European Central Bank on Thursday morning.

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Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|-------------------|------------------------------|--------|----------|--------|
| Tuesday, May 28 | | | | |
| 9:00AM | Mar CaseShiller 20 yy (%) | +2.7 | 2.6 | 3.0 |
| 10:00AM | May Consumer confidence | 134.1 | 130.0 | 129.2 |
| 1:00PM | 5-Yr Note Auction (bl) | | 41 | |
| Wednesday, May 29 | | | | |
| 7:00AM | w/e Mortgage Refinance Index | 1255.4 | | 1334.9 |
| 7:00AM | w/e MBA Purchase Index | 259.4 | | 263.0 |
| 1:00PM | 7-Yr Note Auction (bl) | 32 | | |
| Thursday, May 30 | | | | |
| 8:30AM | Q1 GDP Prelim (%) | 3.1 | 3.1 | 3.2 |
| 8:30AM | w/e Jobless Claims (k) | 215 | 215 | 211 |
| 10:00AM | Apr Pending Home Sales (%) | -1.5 | 0.9 | 3.8 |
| 10:00AM | Apr Pending Sales Index | 104.3 | | 105.8 |

Event Importance:

- No Stars = Insignificant
- ☆ Low
- ★ Moderate
- ★★ Important
- ★★★★ Very Important

| Date | Event | Actual | Forecast | Prior |
|-------------------|------------------------------------|--------|----------|--------|
| Friday, May 31 | | | | |
| 8:30AM | Apr Core PCE Inflation (y/y) (%) | +1.6 | 1.6 | 1.6 |
| 9:45AM | May Chicago PMI | 54.2 | 53.7 | 52.6 |
| 10:00AM | May Consumer Sentiment (ip) | 100.0 | 101.5 | 102.4 |
| Monday, Jun 03 | | | | |
| 10:00AM | May ISM Manufacturing PMI | 52.1 | 53.0 | 52.8 |
| 10:00AM | Apr Construction spending (%) | 0.0 | 0.4 | -0.9 |
| Tuesday, Jun 04 | | | | |
| 10:00AM | Apr Factory orders mm (%) | -0.8 | -0.9 | 1.9 |
| Wednesday, Jun 05 | | | | |
| 7:00AM | w/e MBA Purchase Index | 253.1 | | 259.4 |
| 7:00AM | w/e Mortgage Refinance Index | 1335.6 | | 1255.4 |
| 8:15AM | May ADP National Employment (k) | 27 | 180 | 275 |
| 10:00AM | May ISM N-Mfg PMI | 56.9 | 55.5 | 55.5 |
| Thursday, Jun 06 | | | | |
| 8:30AM | Q1 Labor Costs Revised (%) | -1.6 | -0.8 | -0.9 |
| 8:30AM | Apr International trade mm \$ (bl) | -50.8 | -50.7 | -50.0 |
| 8:30AM | w/e Jobless Claims (k) | 218 | 220 | 215 |
| Friday, Jun 07 | | | | |
| 8:30AM | May Non-farm payrolls (k) | 75 | 185 | 263 |
| 8:30AM | May Unemployment rate mm (%) | 3.6 | 3.6 | 3.6 |
| 10:00AM | Apr Wholesale inventories mm (%) | 0.8 | 0.7 | 0.7 |

The Arizona Loan Baron

The Arizona Loan Baron is at your service!

I would appreciate the opportunity to share with you my extensive mortgage lending experience. My client focused approach has allowed me to build long lasting relationships and partnerships throughout Arizona. I know this market. I live here and work here. Please allow me the opportunity to be your mortgage lending partner.

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