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## Mortgage Rates and Housing Consolidate Ahead of Holidays

The notion of **consolidation** is ubiquitous in both the natural and financial world. With respect to housing markets and mortgage rates, consolidation refers to a pause in recent movement—a ‘**leveling-off.**’ It can be the result of a trend that has simply run out of steam, or it can be a way for markets to batten down the hatches ahead of an expected storm.

Given that financial markets like liquidity (an ample supply of interested buyers and sellers) the Thanksgiving holiday week begins a **storm**, of sorts, that typically results in consolidation. Incidentally, all bets are off during the storm itself (essentially next week through the New Year), but on the approach, markets tend to consolidate.

This year is no exception as **bond markets began taking a break** from their recent run toward higher rates this week (i.e. rates moved a bit lower). In the true spirit of consolidation, rates also haven’t been eager to move back below their most recent plateau seen just before the last jobs report. They’ve **merely cooled off** and are now considering their next move. The terror attacks in Paris and this week’s release of the Minutes from the last Fed meeting only increased motivation for a cautionary pause.

When it comes to consolidation in housing markets, we’re dealing with a **much longer time scale.** Housing data has been generally improving throughout the recovery, but is finally showing signs of leveling off—at least in some sectors. It’s **too soon** to definitively tell if this is part of the normal seasonal pull-back that follows the summer buying season, but some year-over-year numbers raise that concern.

Particularly, a recent **Redfin report** suggests that housing slowed down **more than typical seasonality would suggest** in October. **Housing Starts** also lost ground due to a big slow-down in multi-family construction. The net effect was the first year-over-year decline since March.

## National Average Mortgage Rates



	Rate	Change	Points
<b>Mortgage News Daily</b>			
30 Yr. Fixed	6.43%	+0.02	0.00
15 Yr. Fixed	5.95%	0.00	0.00
30 Yr. FHA	5.82%	+0.02	0.00
30 Yr. Jumbo	6.62%	0.00	0.00
5/1 ARM	6.28%	-0.01	0.00

### Freddie Mac

30 Yr. Fixed	6.35%	-0.51	0.00
15 Yr. Fixed	5.51%	-0.65	0.00

Rates as of: 8/30

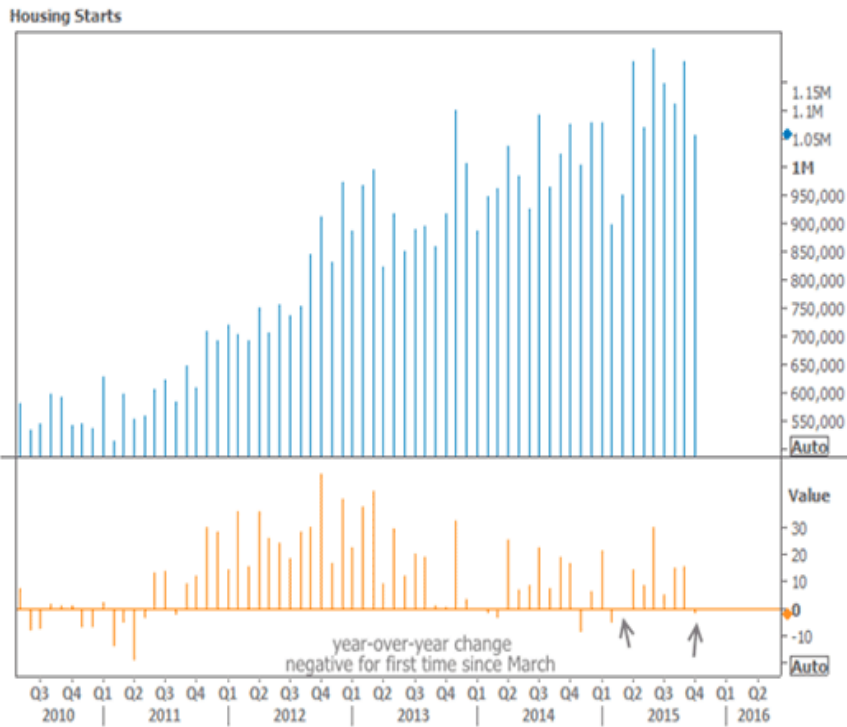
## Market Data

	Price / Yield	Change
MBS UMBS 5.0	99.37	+0.02
MBS GNMA 5.0	99.93	+0.02
10 YR Treasury	3.9068	+0.0029
30 YR Treasury	4.1960	+0.0028

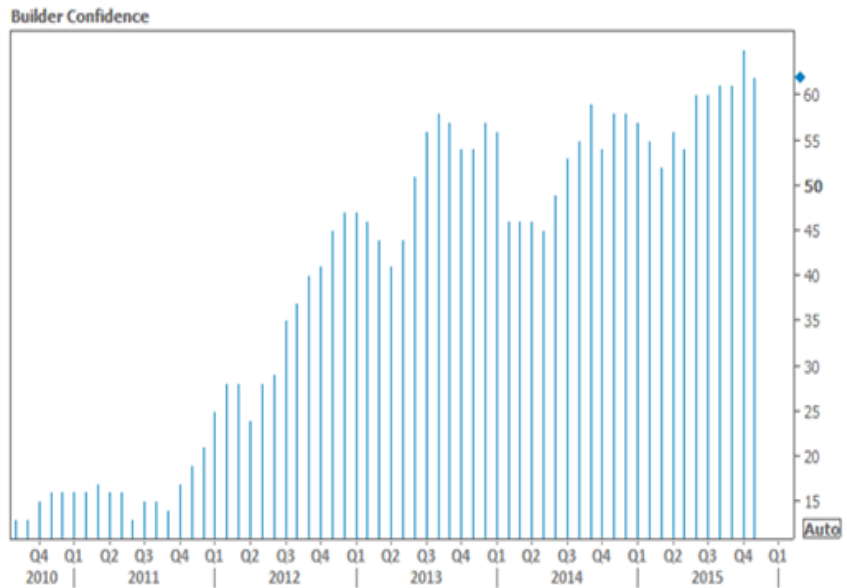
Pricing as of: 9/1 7:34PM EST

## Recent Housing Data

	Value	Change
Mortgage Apps	Aug 28 226.9	+0.49%
Building Permits	Mar 1.46M	-3.95%
Housing Starts	Mar 1.32M	-13.15%
New Home Sales	Mar 693K	+4.68%
Pending Home Sales	Feb 75.6	+1.75%
Existing Home Sales	Feb 3.97M	-0.75%
Builder Confidence	Mar 51	+6.25%



Elsewhere, the housing news is **more balanced**. For instance, even as builder confidence pulled back sharply this month, it remains in a general uptrend, and well above last year's levels.



**FHA announced a much improved outlook** in its financial strength, reaching its capital ratio goal more than a year ahead of its goal. There has been some speculation that this could affect mortgage insurance premiums (MIPs) in the future. At the very least, it should help ensure stable MIPs for the foreseeable future.

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**Recent Economic Data**

**Event Importance:**

Date	Event	Actual	Forecast	Prior
<b>Monday, Nov 16</b>				
8:30AM	Nov NY Fed manufacturing	-10.74	-6.20	-11.36
<b>Tuesday, Nov 17</b>				
8:30AM	Oct CPI mm, sa (%)	+0.2	0.2	-0.2
8:30AM	Oct Core CPI index, sa	243.70		243.21
8:30AM	Oct Core CPI mm, sa (%)	+0.2	0.2	0.2
10:00AM	Nov NAHB housing market indx	62	64	64
<b>Wednesday, Nov 18</b>				
8:30AM	Oct Building permits: number (ml)	1.150	1.150	1.105
8:30AM	Oct Build permits: change mm (%)	+4.1		-4.8
8:30AM	Oct Housing starts number mm (ml)	1.060	1.160	1.206
<b>Thursday, Nov 19</b>				
8:30AM	w/e Continued jobless claims (ml)	2.175	2.164	2.174
8:30AM	w/e Initial Jobless Claims (k)	271	270	276
8:30AM	w/e Jobless claims 4-wk avg (k)	270.75		267.75
8:30AM	Nov Philly Fed Business Index	1.9	-1.0	-4.5
<b>Monday, Nov 23</b>				
10:00AM	Oct Exist. home sales % chg (%)	-3.4	-2.3	4.7
10:00AM	Oct Existing home sales (ml)	5.36	5.40	5.55
<b>Tuesday, Nov 24</b>				
8:30AM	Q3 GDP Prelim (%)	+2.1	2.1	1.5
9:00AM	Sep CaseShiller 20 mm nsa (%)	+0.2	0.4	0.4
9:00AM	Sep CaseShiller 20 yy (%)	+5.5	5.1	5.1
9:00AM	Sep CaseShiller 20 mm SA (%)	+0.6	0.3	0.1
10:00AM	Nov Consumer confidence	90.4	99.5	97.6
<b>Wednesday, Nov 25</b>				
8:30AM	Oct Consumption, adjusted mm (%)	+0.1	0.3	0.1
8:30AM	Oct Personal consump real mm (%)	+0.1		0.2
10:00AM	Oct New home sales chg mm (%)	+10.7	6.0	-11.5
10:00AM	Oct New home sales-units mm (ml)	0.495	0.500	0.468
<b>Thursday, Nov 26</b>				
12:00AM	Thanksgiving			
<b>Friday, Nov 27</b>				
2:00PM	Thanksgiving			
<b>Wednesday, Apr 05</b>				
2:00PM	FOMC Minutes			

No Stars = Insignificant

☆ Low

★ Moderate

★★ Important

★★★ Very Important

## Service oriented, responsive, competitive rates and an in depth knowledge of todays mortgage market

After completing my degree in finance at the University of Connecticut, I started in the mortgage business right out of college in 2004. With 15+ years of experience and a primary objective of thoroughly explaining all available loan options to my clients with what is typically the largest investment in their lives, I strive to always make myself available. I constantly educate myself with respect to the mortgage industry and underwriting guidelines for FHA, VA, conventional and jumbo financing. I deliver on the expectations discussed up front and provide the service level my clients deserve from day one. I will remain in touch throughout the process and continue to follow up with you after closing. My goal is to wow you and turn you into clients for life. I want you to be so impressed that throughout and after the process you share my information with your friends, family, neighbors and co-workers who may value from my services.

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