



The Arizona Loan Baron

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New Home Sales Regain Momentum

While the disappointing new home sales reported last month for June were revised even lower today July sales redeemed at least some of the loss. The Census Bureau and the Department of Housing and Urban Development said that sales of newly constructed homes were at a seasonally adjusted annual rate of 507,000, a **5.4 percent increase** from the revised June level of 481,000. Last month the report had put new home sales at 482,000 units, a drop of 6.8 percent from May.

July sales are **25.8 percent higher** than new home sales in the same month in 2014. On an unadjusted basis sales July sales were estimated at 43,000 units compared to 45,000 in June and 35,000 in July 2014.

The **median price** of houses sold in July was 285,900 and the average price was \$361,600. In July 2014 those prices were \$280,400 and \$345,200 respectively.

Sales in the **Northeast** increased by 23.1 percent from May and were up 39.1 percent from a year earlier. In the **Midwest** sales were down 6.9 percent month-over-month and were unchanged on an annual basis. The **South** saw increases of new home sales of 5.8 percent from May and 28.9 percent from July 2014 and in the **West** there were increases of 6.7 percent and 29.6 percent for the two periods.

At the end of July there were 218,000 new homes available for sale, a seasonally adjusted estimate. Based on the current rate of sales this represents a **5.2 month supply**. In June there was an estimated 5.3 month supply and a year earlier the inventory was estimated at 6.1 months.

Homes sold in July were on the market a median of 3.6 months. Of the 43,000 units sold on an unadjusted basis construction had not yet begun on 16,000 while 13,000 of the homes were complete.

National Average Mortgage Rates



	Rate	Change	Points
Mortgage News Daily			
30 Yr. Fixed	7.03%	-0.05	0.00
15 Yr. Fixed	6.44%	-0.01	0.00
30 Yr. FHA	6.50%	-0.05	0.00
30 Yr. Jumbo	7.24%	-0.01	0.00
5/1 ARM	7.05%	-0.02	0.00

Freddie Mac

30 Yr. Fixed	6.95%	+0.09	0.00
15 Yr. Fixed	6.25%	+0.09	0.00

Mortgage Bankers Assoc.

30 Yr. Fixed	7.03%	+0.09	0.62
15 Yr. Fixed	6.56%	+0.09	0.54
30 Yr. FHA	6.90%	+0.11	0.95
30 Yr. Jumbo	7.11%	-0.01	0.50
5/1 ARM	6.38%	+0.11	0.54

Rates as of: 7/5

Recent Housing Data

		Value	Change
Mortgage Apps	Jun 12	208.5	+15.58%
Building Permits	Mar	1.46M	-3.95%
Housing Starts	Mar	1.32M	-13.15%
New Home Sales	Mar	693K	+4.68%
Pending Home Sales	Feb	75.6	+1.75%
Existing Home Sales	Feb	3.97M	-0.75%

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	Value	Change
Builder Confidence	Mar 51	+6.25%

The Arizona Loan Baron is at your service!

I would appreciate the opportunity to share with you my extensive mortgage lending experience. My client focused approach has allowed me to build long lasting relationships and partnerships throughout Arizona. I know this market. I live here and work here. Please allow me the opportunity to be your mortgage lending partner.

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